



## Director Delivery- and Professional Services (f/m/d)

**Location:** Berlin  
**Start Date:** immediately

### Our Company

OpenSynergy works on one of the most fascinating topics in software development: e.g. the integration of Linux or Android solutions with automotive-specific software such as AUTOSAR, the development of the Bluetooth® stack Blue SDK, of an OTA update mechanism and a kit providing high quality of signal processing for hands-free applications in the car.

Our customers include automotive manufacturers and suppliers. That's why COQOS rides along in the car.

OpenSynergy is an independently managed company. Its headquarters are situated in Berlin with locations in Munich and the United States. The company is continuously growing and our corporate culture is inspired by the internationality of our employees, partners and customers.

OpenSynergy is a development member of the AUTOSAR development partnership, member of the GENIVI Alliance, The Linux Foundation and Automotive Grade Linux (AGL). It participates in national and international research projects such as ARAMIS and EURO-MILS.

If you would like to join our team, apply today. We look forward to meeting you.

### Your responsibilities

- Leading of all professional services for our customer activities
- In charge of customizing the integration of our products into our customer environments
- Lead our customer project management organization to ensure delivery on time, on spec, on quality and on budget
- In charge of driving our project teams to best customer satisfaction
- Coordinate the planning and deployment of resources on customer projects
- Put strong KPIs in place to ensure staff utilization, resource availability according to needs, COGS and margin on professional services rendered
- In charge of our solution engineering teams, you will support our Sales team during the offer creating process
- Setup, consolidate and operate the support organization in charge of supporting our customers on our licensed products
- Building strong working relationships with product management and product development teams
- As a member of the OpenSynergy's extended management team, you will contribute to the growth of your business and organization

## Your Qualifications

- Track records in leading successful embedded software development projects in the automotive industry or similar fields
- Excellent technical understanding and ideally established knowledge within the automotive industry or similar fields
- Strong and proven project management skills in a fast-paced and customer-centric multi-project B2B environment with at least 8+ years' experience in project/ programme management
- Solid disciplinary leadership experience within the context of a medium-sized, technical production company and experience in creating, developing, leading best in class teams/ organization
- Experience in managing professional services activity
- Experience in operating in both traditional and agile environments
- Experience in interacting directly with customers at both engineering and management levels
- Experience in working within innovative companies
- Working proactive, well-structured and driven for results
- Fluent in English, good German will be nice (not mandatory)

## What we offer

- A creative working atmosphere with flextime
- A chance to work in Berlin's dynamic district Friedrichshain
- International colleagues and customers
- An opportunity to work with experts in the field of embedded software for cars
- An open-minded and fair working atmosphere

Please send your complete CV (including a response to the specific job requirements and your salary expectations) to [jobs@opensynergy.com](mailto:jobs@opensynergy.com).