



Solution Engineer/ Field Application Engineer US (f/m/d)

Location: American Fork, Utah
Start date: Immediately

Our Company

OpenSynergy specializes in embedded automotive software for in-vehicle cockpit solutions. Core products include the modular software development kit COQOS SDK for infotainment and connectivity systems, COQOS Hypervisor, and the leading independent Bluetooth stack for automotive -- Blue SDK.

Our customers include automotive manufacturers and suppliers.

This position is being offered by OpenSynergy, Inc., which operates in the United States, is a wholly-owned subsidiary of OpenSynergy GmbH, headquartered in Berlin, Germany. The company is continuously growing and our corporate culture is inspired by the internationality of our employees, partners and customers.

OpenSynergy is a development member of the AUTOSAR development partnership, member of the GENIVI Alliance, The Linux Foundation and Automotive Grade Linux (AGL). It participates in national and international research projects such as ARAMIS and EURO-MILS.

Responsibilities

Your broad technical expertise will allow you to support the sales team by responding to customers' questions on our products and to develop tailored solutions in close collaboration with customers and the development team. You will:

- Support the sales team in building the right technical solution and commercial offers on new sales prospects (analyze customer requirements, come up with the right design, breakdown the work in work packages, estimate the effort, prepare the project execution, support RFQ process technically).
- Support the sales team in customer meetings – especially with North American customers.
- Lead technical workshops/trainings to build up the required technical know-how.
- Support our product management team to capture customers' needs and help consolidating those into our product portfolio and roadmap.
- Provide technical assistance to our customers during project execution.
- Take ownership of customer issues reported and follow up problems through to resolution.
- Escalate unresolved issues to the appropriate internal teams.

Qualifications

- BSc or MS in Computer Science, Electrical Engineering or related field
- Good understanding of CPU virtualization architectures
- Practical experience with either Intel VT-x or ARM VE
- Familiar with operating system kernels (preferably Linux)

- Understand established virtualization frameworks like KVM and virtio
- Have an outgoing and confident personality
- Have the talent to clearly explain and understand complex technical concepts
- Are excited about technology, without losing sight of the global company goals and our customers' needs
- Have excellent verbal and writing skills
- Experience in the automotive industry is of high value

We offer

- A creative working atmosphere with flextime
- International colleagues and customers
- An opportunity to work with experts in the field of embedded software for cars
- An open-minded and fair working atmosphere

Please send your complete CV (including a response to the specific job requirements and your salary expectations) to jobs@opensynergy.com.